

Hope Alexander

Executive Summary

Ms. Alexander is a top sales professional with 30 years of experience selling, marketing and managing all aspects of architecture, engineering, construction, material handling, real estate development and building industry related technology services. She has sold consulting, architecture, engineering and construction services worldwide for projects valued in excess of \$5 billion

Ms. Alexander is a creative and strategic thinker with solid understanding of leading edge technology applications used to enhance the design, construction and building lifecycle industry. She has experience with both entrepreneurial start-ups and large companies, and was instrumental in growing McClier, a Chicago-based design build firm, from 20 to 500 people in 5 years. She also played an integral part in the start-up and growth of Gehry Technologies, a firm created by the Architect Frank Gehry in Los Angeles, to provide advanced building technology services for high-end architectural design.

Service Expertise Ms. Alexander has extensive experience selling the following services: design build, program management, architecture, general contracting, leasing, development building delivery system technology consulting (BIM and BIM FM), and material handling consulting.

Market Expertise She has worked globally across numerous markets including; aviation, mission critical, food/beverage, retail, public sector, commercial, manufacturing/distribution and higher education.

Work Experience

BE&K Building Group, August 2015-Current. *BE&K* is a Construction Management firm that builds pharmaceutical, food/beverage and advanced manufacturing/distribution facilities throughout the United States.

Previous Employers have included:

- ***Walbridge Aldinger***: General Contracting
- ***Gehry Technologies***: Building Technologies
- ***Thompkins Associates***: Material Handling Consulting
- ***McClier/AECOM***: Design Build
- ***Trammell Crow***: Real Estate Development